

**BID NUMBER - PURCH 2015-095
LABORATORY TESTING SERVICES**

BID COMPARISON

Bidder	A. CATEGORY A - SLUDGE (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL)											
	1. pH			2. Solids Content			3. Total Kjeldahl Nitrogen (TKN)			4. Ammonium Nitrogen		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$5.00	7	\$35.00	\$7.50	7	\$52.50	\$12.50	7	\$87.50	\$12.50	7	\$87.50
ALS Group USA dba ALS Environmental	\$6.00	7	\$42.00	\$6.00	7	\$42.00	\$20.00	7	\$140.00	\$18.00	7	\$126.00
Microbac Laboratories	\$5.00	7	\$35.00	\$5.00	7	\$35.00	\$15.00	7	\$105.00	\$12.00	7	\$84.00
Water Testing Laboratories	\$5.00	7	\$35.00	\$15.00	7	\$105.00	\$35.00	7	\$245.00	\$25.00	7	\$175.00

Bidder	A. CATEGORY A - SLUDGE (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL) (continued)											
	5. Total Phosphorus			6. Total Potassium			7. Nitrate Nitrogen			8. Total Cadmium		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$10.00	7	\$70.00	\$7.50	7	\$52.50	\$12.50	7	\$87.50	\$7.50	7	\$52.50
ALS Group USA dba ALS Environmental	\$14.00	7	\$98.00	\$6.00	7	\$42.00	\$5.00	7	\$35.00	\$6.00	7	\$42.00
Microbac Laboratories	\$12.00	7	\$84.00	\$5.00	7	\$35.00	\$12.00	7	\$84.00	\$5.00	7	\$35.00
Water Testing Laboratories	\$25.00	7	\$175.00	\$25.00	7	\$175.00	\$20.00	7	\$140.00	\$15.00	7	\$105.00

Bidder	A. CATEGORY A - SLUDGE (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL) (continued)											
	9. Total Copper			10. Total Nickel			11. Total Lead			12. Total Zinc		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$7.50	7	\$52.50	\$7.50	7	\$52.50	\$7.50	7	\$52.50	\$7.50	7	\$52.50
ALS Group USA dba ALS Environmental	\$6.00	7	\$42.00	\$6.00	7	\$42.00	\$6.00	7	\$42.00	\$6.00	7	\$42.00
Microbac Laboratories	\$5.00	7	\$35.00	\$5.00	7	\$35.00	\$5.00	7	\$35.00	\$5.00	7	\$35.00
Water Testing Laboratories	\$10.00	7	\$70.00	\$15.00	7	\$105.00	\$15.00	7	\$105.00	\$10.00	7	\$70.00

Bidder	A. CATEGORY A - SLUDGE (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL) (continued)											
	13. Total Mercury			14. Total Arsenic			15. Total Molybdeum			16. Total Selenium		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$21.00	7	\$147.00	\$7.50	7	\$52.50	\$12.50	7	\$87.50	\$7.50	7	\$52.50
ALS Group USA dba ALS Environmental	\$13.00	7	\$91.00	\$6.00	7	\$42.00	\$6.00	7	\$42.00	\$6.00	7	\$42.00
Microbac Laboratories	\$22.00	7	\$154.00	\$5.00	7	\$35.00	\$5.00	7	\$35.00	\$5.00	7	\$35.00
Water Testing Laboratories	\$25.00	7	\$175.00	\$15.00	7	\$105.00	\$15.00	7	\$105.00	\$15.00	7	\$105.00

Bidder	A. CATEGORY A - SLUDGE (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL) (continued)			
	17. Polychlorinated Biphenyls			SUBTOAL CATEGORY A (LINE ITEMS 1 THROUGH 17)
	Unit Price	Annual Quantity	Total	
Martel Laboratories	\$50.00	7	\$350.00	\$1,424.50
ALS Group USA dba ALS Environmental	\$50.00	7	\$350.00	\$1,302.00
Microbac Laboratories	\$70.00	7	\$490.00	\$1,386.00
Water Testing Laboratories	\$75.00	7	\$525.00	\$2,520.00

Bidder	B. CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM (COUNTY COLLECTS SAMPLES)											
	1. Chlorides			2. Alkalinity			3. Hardness			4. Total Dissolved Solids		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$7.50	1	\$7.50	\$25.00	1	\$25.00	\$25.00	1	\$25.00	\$5.00	1	\$5.00
ALS Group USA dba ALS Environmental	\$10.00	1	\$10.00	\$8.00	1	\$8.00	\$5.00	1	\$5.00	\$7.00	1	\$7.00
Microbac Laboratories	\$10.00	1	\$10.00	\$12.00	1	\$12.00	\$12.00	1	\$12.00	\$10.00	1	\$10.00
Water Testing Laboratories	\$20.00	1	\$20.00	\$10.00	1	\$10.00	\$15.00	1	\$15.00	\$15.00	1	\$15.00

Bidder	B. CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM (COUNTY COLLECTS SAMPLES) (continued)											
	5. Sulfide			6. Calcium			7. Iron			8. Manganese		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$35.00	1	\$35.00	\$25.00	1	\$25.00	\$25.00	1	\$25.00	\$25.00	1	\$25.00
ALS Group USA dba ALS Environmental	\$11.00	1	\$11.00	\$6.00	1	\$6.00	\$6.00	1	\$6.00	\$6.00	1	\$6.00
Microbac Laboratories	\$10.00	1	\$10.00	\$5.00	1	\$5.00	\$5.00	1	\$5.00	\$5.00	1	\$5.00
Water Testing Laboratories	\$25.00	1	\$25.00	\$15.00	1	\$15.00	\$15.00	1	\$15.00	\$15.00	1	\$15.00

Bidder	B. CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM (COUNTY COLLECTS SAMPLES) (continued)											
	9. Zinc			10. Color			11. Turbidity			12. Temperature		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$5.00	1	\$5.00	\$25.00	1	\$25.00	\$15.00	1	\$15.00	\$5.00	1	\$5.00
ALS Group USA dba ALS Environmental	\$6.00	1	\$6.00	\$10.00	1	\$10.00	\$8.00	1	\$8.00	\$5.00	1	\$5.00
Microbac Laboratories	\$5.00	1	\$5.00	\$8.00	1	\$8.00	\$5.00	1	\$5.00	\$5.00	1	\$5.00
Water Testing Laboratories	\$15.00	1	\$15.00	\$25.00	1	\$25.00	\$10.00	1	\$10.00	\$10.00	1	\$10.00

Bidder	B. CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM (COUNTY COLLECTS SAMPLES) (continued)											
	13. pH			14. Chlorine Residual			15. Conductivity			16. Free CO2 for pH<6		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$5.00	1	\$5.00	\$6.00	1	\$6.00	\$25.00	1	\$25.00	\$25.00	1	\$25.00
ALS Group USA dba ALS Environmental	\$5.00	1	\$5.00	\$5.00	1	\$5.00	\$7.00	1	\$7.00	\$6.00	1	\$6.00
Microbac Laboratories	\$5.00	1	\$5.00	\$7.00	1	\$7.00	\$5.00	1	\$5.00	\$10.00	1	\$10.00
Water Testing Laboratories	\$10.00	1	\$10.00	\$10.00	1	\$10.00	\$10.00	1	\$10.00	\$20.00	1	\$20.00

Bidder	B. CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM (COUNTY COLLECTS SAMPLES) (continued)											
	17. Gross Alpha (collection by the Contractor)			18. Radium-226 (collection by the Contractor)			19. Radium-228 (collection by the Contractor)			20. Volatile Organic Compounds (VOCs) (collection by the Contractor)		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$45.00	1	\$45.00	\$85.00	1	\$85.00	\$85.00	1	\$85.00	\$140.00	1	\$140.00
ALS Group USA dba ALS Environmental	\$45.00	1	\$45.00	\$95.00	1	\$95.00	\$95.00	1	\$95.00	\$52.00	1	\$52.00
Microbac Laboratories	\$70.00	1	\$70.00	\$70.00	1	\$70.00	\$70.00	1	\$70.00	\$50.00	1	\$50.00
Water Testing Laboratories	\$75.00	1	\$75.00	\$100.00	1	\$100.00	\$100.00	1	\$100.00	\$175.00	1	\$175.00

Bidder	B. CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM (COUNTY COLLECTS SAMPLES) (continued)											
	21. Nitrate			22. Nitrite			23. Nitrate + Nitrite (collection by the Contractor)			24. Antimony		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$15.00	20	\$300.00	\$12.50	1	\$12.50	\$7.50	6	\$45.00	\$7.50	20	\$150.00
ALS Group USA dba ALS Environmental	\$10.00	20	\$200.00	\$10.00	1	\$10.00	\$10.00	6	\$60.00	\$5.00	20	\$100.00
Microbac Laboratories	\$10.00	20	\$200.00	\$10.00	1	\$10.00	\$15.00	6	\$90.00	\$5.00	20	\$100.00
Water Testing Laboratories	\$10.00	20	\$200.00	\$20.00	1	\$20.00	\$10.00	6	\$60.00	\$15.00	20	\$300.00

Bidder	B. CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM (COUNTY COLLECTS SAMPLES) (continued)											
	25. Arsenic			26. Barium			27. Beryllium			28. Cadmium		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$5.00	20	\$100.00	\$7.50	20	\$150.00	\$7.50	20	\$150.00	\$5.00	20	\$100.00
ALS Group USA dba ALS Environmental	\$5.00	20	\$100.00	\$5.00	20	\$100.00	\$5.00	20	\$100.00	\$5.00	20	\$100.00
Microbac Laboratories	\$5.00	20	\$100.00	\$5.00	20	\$100.00	\$5.00	20	\$100.00	\$5.00	20	\$100.00
Water Testing Laboratories	\$15.00	20	\$300.00	\$20.00	20	\$400.00	\$15.00	20	\$300.00	\$15.00	20	\$300.00

Bidder	B. CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM (COUNTY COLLECTS SAMPLES) (continued)											
	29. Chromium			30. Fluoride			31. Mercury			32. Nickel		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$5.00	20	\$100.00	\$12.50	20	\$250.00	\$21.00	20	\$420.00	\$5.00	20	\$100.00
ALS Group USA dba ALS Environmental	\$5.00	20	\$100.00	\$9.00	20	\$180.00	\$13.00	20	\$260.00	\$5.00	20	\$100.00
Microbac Laboratories	\$5.00	20	\$100.00	\$5.00	20	\$100.00	\$22.00	20	\$440.00	\$5.00	20	\$100.00
Water Testing Laboratories	\$15.00	20	\$300.00	\$20.00	20	\$400.00	\$25.00	20	\$500.00	\$15.00	20	\$300.00

Bidder	B. CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM (COUNTY COLLECTS SAMPLES) (continued)											
	33. Selenium			34. Lead			35. Copper			36. Sodium		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$7.50	20	\$150.00	\$5.00	20	\$100.00	\$5.00	20	\$100.00	\$7.50	20	\$150.00
ALS Group USA dba ALS Environmental	\$5.00	20	\$100.00	\$5.00	20	\$100.00	\$5.00	20	\$100.00	\$5.00	20	\$100.00
Microbac Laboratories	\$5.00	20	\$100.00	\$5.00	20	\$100.00	\$5.00	20	\$100.00	\$5.00	20	\$100.00
Water Testing Laboratories	\$15.00	20	\$300.00	\$15.00	20	\$300.00	\$10.00	20	\$200.00	\$10.00	20	\$200.00

Bidder	B. CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM (COUNTY COLLECTS SAMPLES) (continued)											
	37. Thallium (Collected by the Contractor)			38. Trihalomethanes (collected by the Contractor)			39. Haloacetic Acids			40. Total Coliform		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$7.50	20	\$150.00	\$65.00	20	\$1,300.00	\$65.00	20	\$1,300.00	\$12.50	1	\$12.50
ALS Group USA dba ALS Environmental	\$5.00	20	\$100.00	\$40.00	20	\$800.00	\$50.00	20	\$1,000.00	\$25.00	1	\$25.00
Microbac Laboratories	\$5.00	20	\$100.00	\$50.00	20	\$1,000.00	\$110.00	20	\$2,200.00	\$30.00	1	\$30.00
Water Testing Laboratories	\$15.00	20	\$300.00	\$75.00	20	\$1,500.00	\$125.00	20	\$2,500.00	\$25.00	1	\$25.00

Bidder	B. CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM (COUNTY COLLECTS SAMPLES) (continued)
	SUBTOTAL CATEGORY B (LINE ITEMS 1 THROUGH 40)
Martel Laboratories	\$5,778.50
ALS Group USA dba ALS Environmental	\$4,133.00
Microbac Laboratories	\$5,649.00
Water Testing Laboratories	\$9,395.00

Bidder	C. CATEGORY C - MONITORING WELLS AND STREAMS (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL)											
	1. Arsenic			2. Cadmium			3. Chromium			4. Chromium (hexavalent)		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$5.00	52	\$260.00	\$5.00	52	\$260.00	\$5.00	52	\$260.00	\$12.50	52	\$650.00
ALS Group USA dba ALS Environmental	\$5.00	52	\$260.00	\$5.00	52	\$260.00	\$5.00	52	\$260.00	\$11.00	52	\$572.00
Microbac Laboratories	\$5.00	52	\$260.00	\$5.00	52	\$260.00	\$5.00	52	\$260.00	\$18.00	52	\$936.00
Water Testing Laboratories	\$15.00	52	\$780.00	\$15.00	52	\$780.00	\$15.00	52	\$780.00	\$25.00	52	\$1,300.00

Bidder	C. CATEGORY C - MONITORING WELLS AND STREAMS (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL) (continued)											
	5. Copper			6. Lead			7. Mercury			8. Nickel		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$5.00	52	\$260.00	\$5.00	52	\$260.00	\$21.00	52	\$1,092.00	\$5.00	52	\$260.00
ALS Group USA dba ALS Environmental	\$5.00	52	\$260.00	\$5.00	52	\$260.00	\$13.00	52	\$676.00	\$5.00	52	\$260.00
Microbac Laboratories	\$5.00	52	\$260.00	\$5.00	52	\$260.00	\$22.00	52	\$1,144.00	\$5.00	52	\$260.00
Water Testing Laboratories	\$10.00	52	\$520.00	\$15.00	52	\$780.00	\$25.00	52	\$1,300.00	\$15.00	52	\$780.00

Bidder	C. CATEGORY C - MONITORING WELLS AND STREAMS (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL) (continued)											
	9. Silver			10. Zinc			11. Chlorides			12. Total Kjeldahl Nitrogen (TKN)		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$5.00	52	\$260.00	\$5.00	52	\$260.00	\$7.50	52	\$390.00	\$12.50	52	\$650.00
ALS Group USA dba ALS Environmental	\$5.00	52	\$260.00	\$5.00	52	\$260.00	\$10.00	52	\$520.00	\$14.00	52	\$728.00
Microbac Laboratories	\$5.00	52	\$260.00	\$5.00	52	\$260.00	\$10.00	52	\$520.00	\$18.00	52	\$936.00
Water Testing Laboratories	\$10.00	52	\$520.00	\$10.00	52	\$520.00	\$20.00	52	\$1,040.00	\$35.00	52	\$1,820.00

Bidder	C. CATEGORY C - MONITORING WELLS AND STREAMS (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL) (continued)											
	13. Total Phosphorus			14. Nitrate/Nitrite			15. Nitrite			16. pH		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$10.00	52	\$520.00	\$7.50	52	\$390.00	\$12.50	52	\$650.00	\$5.00	52	\$260.00
ALS Group USA dba ALS Environmental	\$11.00	52	\$572.00	\$10.00	52	\$520.00	\$10.00	52	\$520.00	\$5.00	52	\$260.00
Microbac Laboratories	\$10.00	52	\$520.00	\$10.00	52	\$520.00	\$10.00	52	\$520.00	\$5.00	52	\$260.00
Water Testing Laboratories	\$25.00	52	\$1,300.00	\$20.00	52	\$1,040.00	\$20.00	52	\$1,040.00	\$10.00	52	\$520.00

Bidder	C. CATEGORY C - MONITORING WELLS AND STREAMS (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL) (continued)						SUBTOTAL CATEGORY C (LINE ITEMS 1 THROUGH 18)
	17. Total Dissolved Solids			18. Fecal Coliform			
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	
Martel Laboratories	\$5.00	52	\$260.00	\$7.50	52	\$390.00	\$7,332.00
ALS Group USA dba ALS Environmental	\$6.00	52	\$312.00	\$25.00	52	\$1,300.00	\$8,060.00
Microbac Laboratories	\$10.00	52	\$520.00	\$30.00	52	\$1,560.00	\$9,516.00
Water Testing Laboratories	\$15.00	52	\$780.00	\$25.00	52	\$1,300.00	\$16,900.00

Bidder	D. CATEGORY D - LEACHATE (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL)											
	1. Arsenic			2. Cadmium			3. Chromium			4. Chromium (hexavalent)		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$5.00	24	\$120.00	\$5.00	24	\$120.00	\$5.00	24	\$120.00	\$12.50	24	\$300.00
ALS Group USA dba ALS Environmental	\$5.00	24	\$120.00	\$5.00	24	\$120.00	\$5.00	24	\$120.00	\$11.00	24	\$264.00
Microbac Laboratories	\$5.00	24	\$120.00	\$5.00	24	\$120.00	\$5.00	24	\$120.00	\$18.00	24	\$432.00
Water Testing Laboratories	\$15.00	24	\$360.00	\$15.00	24	\$360.00	\$15.00	24	\$360.00	\$25.00	24	\$600.00

Bidder	D. CATEGORY D - LEACHATE (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL) (continued)											
	5. Copper			6. Lead			7. Mercury			8. Nickel		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$5.00	24	\$120.00	\$5.00	24	\$120.00	\$21.00	24	\$504.00	\$5.00	24	\$120.00
ALS Group USA dba ALS Environmental	\$5.00	24	\$120.00	\$5.00	24	\$120.00	\$13.00	24	\$312.00	\$5.00	24	\$120.00
Microbac Laboratories	\$5.00	24	\$120.00	\$5.00	24	\$120.00	\$22.00	24	\$528.00	\$5.00	24	\$120.00
Water Testing Laboratories	\$10.00	24	\$240.00	\$15.00	24	\$360.00	\$25.00	24	\$600.00	\$15.00	24	\$360.00

Bidder	D. CATEGORY D - LEACHATE (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT PERSONNEL) (continued)						SUBTOTAL CATEGORY D (LINE ITEMS 1 THROUGH 10)
	9. Silver			10. Zinc			
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	
Martel Laboratories	\$5.00	24	\$120.00	\$5.00	24	\$120.00	\$1,764.00
ALS Group USA dba ALS Environmental	\$5.00	24	\$120.00	\$5.00	24	\$120.00	\$1,536.00
Microbac Laboratories	\$5.00	24	\$120.00	\$5.00	24	\$120.00	\$1,920.00
Water Testing Laboratories	\$10.00	24	\$240.00	\$10.00	24	\$240.00	\$3,720.00

Bidder	E. CATEGORY E - LAB REAGENT WATER (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT)											
	1. TOC (Total Organic Carbon)			2. Heterotrophic Plate Count			3. Cadmium			4. Chromium		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$30.00	12	\$360.00	\$15.00	12	\$180.00	\$15.00	1	\$15.00	\$15.00	1	\$15.00
ALS Group USA dba ALS Environmental	\$14.00	12	\$168.00	\$11.00	12	\$132.00	\$5.00	1	\$5.00	\$5.00	1	\$5.00
Microbac Laboratories	\$10.00	12	\$120.00	\$18.00	12	\$216.00	\$5.00	1	\$5.00	\$5.00	1	\$5.00
Water Testing Laboratories	\$60.00	12	\$720.00	\$50.00	12	\$600.00	\$15.00	1	\$15.00	\$15.00	1	\$15.00

Bidder	E. CATEGORY E - LAB REAGENT WATER (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT) (continued)											
	5. Copper			6. Nickel			7. Lead			8. Zinc		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$15.00	1	\$15.00	\$15.00	1	\$15.00	\$15.00	1	\$15.00	\$15.00	1	\$15.00
ALS Group USA dba ALS Environmental	\$5.00	1	\$5.00	\$5.00	1	\$5.00	\$5.00	1	\$5.00	\$5.00	1	\$5.00
Microbac Laboratories	\$5.00	1	\$5.00	\$5.00	1	\$5.00	\$5.00	1	\$5.00	\$5.00	1	\$5.00
Water Testing Laboratories	\$15.00	1	\$15.00	\$15.00	1	\$15.00	\$15.00	1	\$15.00	\$15.00	1	\$15.00

Bidder	E. CATEGORY E - LAB REAGENT WATER (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT) (continued)
	SUBTOTAL CATEGORY D (LINE ITEMS 1 THROUGH 8)
Martel Laboratories	\$630.00
ALS Group USA dba ALS Environmental	\$330.00
Microbac Laboratories	\$366.00
Water Testing Laboratories	\$1,410.00

Bidder	F. CATEGORY F - WASTEWATER (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT)											
	1. Total Kjeldahl Nitrogen			2. Nitrate/Nitrite			3. Nitrite			4. Ammonia		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$12.50	1	\$12.50	\$7.50	1	\$7.50	\$12.50	1	\$12.50	\$12.50	1	\$12.50
ALS Group USA dba ALS Environmental	\$20.00	1	\$20.00	\$10.00	1	\$10.00	\$10.00	1	\$10.00	\$18.00	1	\$18.00
Microbac Laboratories	\$12.00	1	\$12.00	\$10.00	1	\$10.00	\$10.00	1	\$10.00	\$12.00	1	\$12.00
Water Testing Laboratories	\$35.00	1	\$35.00	\$20.00	1	\$20.00	\$20.00	1	\$20.00	\$25.00	1	\$25.00

Bidder	F. CATEGORY F - WASTEWATER (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT) (continued)											
	5. BOD (5-Day)			6. Total Suspended Solids			7. Total Dissolved Solids			8. % Solids		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$25.00	1	\$25.00	\$15.00	1	\$15.00	\$5.00	1	\$5.00	\$7.50	1	\$7.50
ALS Group USA dba ALS Environmental	\$13.00	1	\$13.00	\$6.00	1	\$6.00	\$6.00	1	\$6.00	\$6.00	1	\$6.00
Microbac Laboratories	\$20.00	1	\$20.00	\$10.00	1	\$10.00	\$10.00	1	\$10.00	\$5.00	1	\$5.00
Water Testing Laboratories	\$50.00	1	\$50.00	\$25.00	1	\$25.00	\$25.00	1	\$25.00	\$25.00	1	\$25.00

Bidder	F. CATEGORY F - WASTEWATER (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT) (continued)			
	9. Fecal Coliform			
	Unit Price	Annual Quantity	Total	
Martel Laboratories	\$7.50	1	\$7.50	\$105.00
ALS Group USA dba ALS Environmental	\$25.00	1	\$25.00	\$114.00
Microbac Laboratories	\$30.00	1	\$30.00	\$119.00
Water Testing Laboratories	\$50.00	1	\$50.00	\$275.00

Bidder	G. CATEGORY G - MICROBIOLOGICAL TESTING (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT)											
	1. Total Coliform Quanti-Tray or Absence/Presence			2. Heterotropic Plate Count			3. MPN Fecal Coliforms			4. pH		
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total
Martel Laboratories	\$12.50	300	\$3,750.00	\$15.00	12	\$180.00	\$7.50	300	\$2,250.00	\$5.00	300	\$1,500.00
ALS Group USA dba ALS Environmental	\$14.00	300	\$4,200.00	\$11.00	12	\$132.00	\$25.00	300	\$7,500.00	\$5.00	300	\$1,500.00
Microbac Laboratories	\$16.00	300	\$4,800.00	\$16.00	12	\$192.00	\$30.00	300	\$9,000.00	\$5.00	300	\$1,500.00
Water Testing Laboratories	\$30.00	300	\$9,000.00	\$25.00	12	\$300.00	\$0.00	300	\$0.00	\$2.00	300	\$600.00

Bidder	G. CATEGORY G - MICROBIOLOGICAL TESTING (SAMPLES COLLECTED BY CALVERT COUNTY GOVERNMENT) (continued)						
	5. Temperature			6. Chlorine Residual			SUBTOTAL CATEGORY G (LINE ITEMS 1 THROUGH 6)
	Unit Price	Annual Quantity	Total	Unit Price	Annual Quantity	Total	
Martel Laboratories	\$5.00	300	\$1,500.00	\$6.00	300	\$1,800.00	\$10,980.00
ALS Group USA dba ALS Environmental	\$5.00	300	\$1,500.00	\$5.00	300	\$1,500.00	\$16,332.00
Microbac Laboratories	\$5.00	300	\$1,500.00	\$30.00	300	\$9,000.00	\$25,992.00
Water Testing Laboratories	\$2.00	300	\$600.00	\$2.00	300	\$600.00	\$11,100.00

Bidder	SUBTOTAL A	SUBTOTAL B	SUBTOTAL C	SUBTOTAL D	SUBTOTAL E	SUBTOTAL F
Martel Laboratories	\$1,424.50	\$5,778.50	\$7,332.00	\$1,764.00	\$630.00	\$105.00
ALS Group USA dba ALS Environmental	\$1,302.00	\$4,133.00	\$8,060.00	\$1,536.00	\$330.00	\$114.00
Microbac Laboratories	\$1,386.00	\$5,649.00	\$9,516.00	\$1,920.00	\$366.00	\$119.00
Water Testing Laboratories	\$2,520.00	\$9,395.00	\$16,900.00	\$3,720.00	\$1,410.00	\$275.00

Bidder	SUBTOTAL G	TOTAL BID BASED ON ESTIMATED ANNUAL QUANTITIES
Martel Laboratories	\$10,980.00	\$28,014.00
ALS Group USA dba ALS Environmental	\$16,332.00	\$31,807.00
Microbac Laboratories	\$25,992.00	\$44,948.00
Water Testing Laboratories	\$11,100.00	\$45,320.00

Bidder	EMERGENCY SERVICES UNIT PRICE PER TEST											
	CATEGORY A - SLUDGE											
	1. pH	2. Solid Content	3. Total Kjeldahl Nitrogen	4. Ammonium Nitrogen	5. Total Phosphate	6. Total Potassium	7. Nitrate Nitrogen	8. Total Cadmium	9. Total Copper	10. Total Nickel	11. Total Lead	12. Total Zinc
Martel Laboratories	\$10.00	\$10.00	\$25.00	\$25.00	\$25.00	\$15.00	\$25.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
ALS Group USA dba ALS Environmental	\$5.00	\$12.00	\$40.00	\$36.00	\$28.00	\$10.00	\$20.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Microbac Laboratories	\$10.00	\$10.00	\$24.00	\$24.00	\$20.00	\$10.00	\$20.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Water Testing Laboratories	\$25.00	\$100.00	\$125.00	\$120.00	\$125.00	\$125.00	\$100.00	\$125.00	\$100.00	\$125.00	\$125.00	\$100.00

Bidder	EMERGENCY SERVICES UNIT PRICE PER TEST				
	CATEGORY A - SLUDGE (continued)				
	13. Total Mercury	14. Total Arsenic	15. Total Molybdeum	16. Total Selenium	17. Polychlorin. Biphenyl
Martel Laboratories	\$40.00	\$15.00	\$25.00	\$15.00	\$75.00
ALS Group USA dba ALS Environmental	\$26.00	\$10.00	\$10.00	\$10.00	\$100.00
Microbac Laboratories	\$32.00	\$10.00	\$10.00	\$10.00	\$140.00
Water Testing Laboratories	\$200.00	\$125.00	\$125.00	\$125.00	\$200.00

Bidder	EMERGENCY SERVICES UNIT PRICE PER TEST											
	CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM											
	1. Chlorides	2. Alkalinity	3. Hardness	4. Total Dissolved Solids	5. Sulfide	6. Calcium	7. Iron	8. Manganese	9. Zinc	10. Color	11. Turbidity	12. Temperature
Martel Laboratories	\$15.00	\$25.00	\$25.00	\$15.00	\$35.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$15.00	\$10.00
ALS Group USA dba ALS Environmental	\$20.00	\$16.00	\$10.00	\$12.00	\$22.00	\$10.00	\$10.00	\$10.00	\$10.00	\$20.00	\$7.00	\$5.00
Microbac Laboratories	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Water Testing Laboratories	\$100.00	\$100.00	\$100.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$150.00	\$100.00	\$100.00

Bidder	EMERGENCY SERVICES UNIT PRICE PER TEST											
	CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE, TANKS, AND WATER SUPPLY PROGRAM (continued)											
	13. pH	14. Chlorine Residual	15. Conductivity	16. Free CO2 for pH<6	17. Gross Alpha	18. Radium-226	19. Radium-228	20. Volatile Organic Compounds (VOCs)	21. Nitrate	22. Nitrite	23. Nitrate + Nitrite	24. Antimony
Martel Laboratories	\$10.00	\$10.00	\$25.00	\$35.00	\$90.00	\$170.00	\$170.00	\$200.00	\$25.00	\$25.00	\$25.00	\$25.00
ALS Group USA dba ALS Environmental	\$6.00	\$6.00	\$6.00	\$10.00	\$67.50	\$142.50	\$142.50	\$104.00				
Microbac Laboratories	\$10.00	\$10.00	\$10.00	\$10.00	\$140.00	\$140.00	\$140.00	\$75.00	\$20.00	\$20.00	\$20.00	\$10.00
Water Testing Laboratories	\$100.00	\$100.00	\$100.00	\$100.00	\$250.00	\$350.00	\$350.00	\$350.00	\$125.00	\$125.00	\$125.00	\$125.00

Bidder	EMERGENCY SERVICES UNIT PRICE PER TEST											
	CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE TANKS, AND WATER SUPPLY PROGRAM (continued)											
	25. Arsenic	26. Barium	27. Beryllium	28. Cadmium	29. Chromium	30. Fluoride	31. Mercury	32. Nickel	33. Selenium	34. Lead	35. Copper	36. Sodium
Martel Laboratories	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$40.00	\$25.00	\$25.00	\$25.00	\$25.00	\$15.00
ALS Group USA dba ALS Environmental	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$20.00	\$26.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Microbac Laboratories	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$15.00	\$35.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
Water Testing Laboratories	\$125.00	\$150.00	\$125.00	\$125.00	\$125.00	\$125.00	\$150.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00

Bidder	EMERGENCY SERVICES UNIT PRICE PER TEST			
	CATEGORY B - DRINKING WATER: NEW WELLS, STORAGE, TANKS, AND WATER SUPPLY PROGRAM (continued)			
	37. Thallium	38. Trihalomethanes	39. Haloacetic Acids	40. Total Coliform
Martel Laboratories	\$25.00	\$200.00	\$200.00	\$25.00
ALS Group USA dba ALS Environmental	\$10.00	\$80.00	\$100.00	\$25.00
Microbac Laboratories	\$10.00	\$75.00	\$240.00	\$25.00
Water Testing Laboratories	\$125.00	\$250.00	\$250.00	\$75.00

Bidder	EMERGENCY SERVICES UNIT PRICE PER TEST												
	CATEGORY C - MONITORING WELLS AND STREAMS												
	1. Arsenic	2. Cadmium	3. Chromium	4. Chromium (hexavalent)	5. Copper	6. Lead	7. Mercury	8. Nickel	9. Silver	10. Zinc	11. Chlorides	12. Total Kjeldahl Nitrogen (TKN)	
Martel Laboratories	\$25.00	\$25.00	\$25.00	\$30.00	\$25.00	\$25.00	\$40.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	
ALS Group USA dba ALS Environmental	\$10.00	\$10.00	\$10.00	\$20.00	\$10.00	\$10.00	\$26.00	\$10.00	\$10.00	\$10.00	\$10.00	\$20.00	\$40.00
Microbac Laboratories	\$10.00	\$10.00	\$10.00	\$30.00	\$10.00	\$10.00	\$35.00	\$10.00	\$10.00	\$10.00	\$10.00	\$20.00	\$30.00
Water Testing Laboratories	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$200.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$150.00

Bidder	EMERGENCY SERVICES UNIT PRICE PER TEST					
	CATEGORY C - MONITORING WELLS AND STREAMS (continued)					
	13. Total Phosphorus	14. Nitrate/Nitrite	15. Nitrite	16. pH	17. Total Dissolved Solids	18. Fecal Coliform
Martel Laboratories	\$25.00	\$25.00	\$25.00	\$10.00	\$15.00	\$25.00
ALS Group USA dba ALS Environmental	\$28.00	\$20.00	\$20.00	\$5.00	\$1.00	\$25.00
Microbac Laboratories	\$20.00	\$20.00	\$20.00	\$10.00	\$15.00	\$30.00
Water Testing Laboratories	\$125.00	\$125.00	\$125.00	\$100.00	\$125.00	\$100.00

Bidder	EMERGENCY SERVICES UNIT PRICE PER TEST									
	CATEGORY D - LEACHATE									
	1. Arsenic	2. Cadmium	3. Chromium	4. Chromium (hexavalent)	5. Copper	6. Lead	7. Mercury	8. Nickel	9. Silver	10. Zinc
Martel Laboratories	\$25.00	\$25.00	\$25.00	\$30.00	\$25.00	\$25.00	\$40.00	\$25.00	\$25.00	\$25.00
ALS Group USA dba ALS Environmental	\$10.00	\$10.00	\$10.00	\$20.00	\$10.00	\$10.00	\$26.00	\$10.00	\$10.00	\$10.00
Microbac Laboratories	\$10.00	\$10.00	\$10.00	\$25.00	\$10.00	\$10.00	\$35.00	\$10.00	\$10.00	\$10.00
Water Testing Laboratories	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$125.00	\$200.00	\$125.00	\$125.00	\$125.00

Bidder	EMERGENCY SERVICES UNIT PRICE PER TEST					
	CATEGORY G - TOTAL COLIFORM WATER TESTING					
	1. Total Coliform Quanti-Tray or Presence/Absence	2. Heterotropic Plate Count	3. MPN Fecal Colliforms	4. pH	5. Temperature	6. Chlorine Residual
Martel Laboratories	\$25.00	\$30.00	\$25.00	\$10.00	\$10.00	\$10.00
ALS Group USA dba ALS Environmental	\$15.00	\$11.00	\$25.00	\$5.00	\$5.00	\$6.00
Microbac Laboratories	\$25.00	\$20.00	\$30.00	\$5.00	\$10.00	\$10.00
Water Testing Laboratories	\$125.00	\$125.00	\$125.00	\$100.00	\$100.00	\$100.00

Bidder	Groundwater Rule Resamples for Positive Total Coliform, If Required		
	Unit Price	Quantity (1 Unit of 5)	Total
Martel Laboratories	\$425.00	1	\$425.00
ALS Group USA dba ALS Environmental	\$19.00	1	\$19.00
Microbac Laboratories	\$100.00	1	\$100.00
Water Testing Laboratories	\$200.00	1	\$200.00