

**ITB 2024-016
AERIAL LIGHTING**

BID COMPARISON				
Description			Bidder	
			The Eastern Sales and Engineering Company	Lighting Maintenance, Inc.
Section 1 - Metal Halide				
Item #	Description	Quantity per Call	Unit Price	Unit Price
1-1	Spot Relamping	1-4	\$476.00	\$580.00
1-2	Spot Relamping	5-10	\$476.00	\$510.00
1-3	Spot Relamping	Over 10	\$265.24	\$326.00
1-4	Replace Ballasts	1-4	\$388.70	\$379.00
1-5	Replace Ballasts	Over 4	\$388.70	\$325.00
1-6	Replace Fixture	1	\$2,933.60	\$2,195.00
Subtotal Section 1			\$4,928.24	\$4,315.00
Section 2 - Quartz				
2-1	Spot Relamping	1-4	\$260.90	\$325.00
2-2	Spot Relamping	5-10	\$260.90	\$280.00
2-3	Spot Relamping	Over 10	\$135.00	\$235.00
2-4	Replace Ballasts	1-4	\$267.00	\$1.00
2-5	Replace Ballasts	Over 4	\$267.00	\$1.00
Subtotal Section 2			\$1,190.80	\$842.00
Section 3 - High Pressure Sodium				
3-1	Relamping	1-4	\$295.00	\$605.00
3-2	Relamping	5-10	\$295.00	\$523.00
3-3	Relamping	Over 10	\$168.90	\$315.00
3-4	Replace Ballasts	5-10	\$336.66	\$380.00
3-5	Replace Ballasts	Over 10	\$336.66	\$359.00
Subtotal Section 3			\$1,432.22	\$2,182.00
Section 4 - Musco Z-Lamps				
4-1	Relamping 1000 Watts	1-4	\$476.00	\$560.00
4-2	Relamping 1000 Watts	5-10	\$476.00	\$528.00
4-3	Relamping 1000 Watts	Over 10	\$265.24	\$328.00
4-4	Replacing Ballasts 1000 Watts	1-4	\$388.70	\$468.00
4-5	Replacing Ballasts 1000 Watts	Over 4	\$388.70	\$415.00
4-6	Relamping 1500 Watts	1-4	\$476.00	\$479.00
4-7	Relamping 1500 Watts	5-10	\$476.00	\$466.00
4-8	Relamping 1500 Watts	Over 10	\$265.24	\$398.00
4-9	Replacing Ballasts 1500 Watts	1-4	\$388.70	\$430.00
4-10	Replacing Ballasts 1500 Watts	Over 4	\$388.70	\$415.00
Subtotal Section 4			\$3,989.28	\$4,487.00

BID COMPARISON (continued)				
Description			Bidder	
			The Eastern Sales and Engineering Company	Lighting Maintenance, Inc.
Section 5 - Replacement of Fuses				
Item #	Description	Unit of Measure	Unit Price	Unit Price
5-1	Replacement of 240V Fuses	1-4	\$53.81	\$68.00
5-2	Replacement of 600V Fuses	5-10	\$53.81	\$71.50
5-3	Replacement of Primary Fuses	Over 10	\$686.42	\$145.00
Subtotal Section 5			\$794.04	\$284.50
Section 6: Additional Services - Labor and Equipment Costs				
Labor - Regular Rates				
6-1	Lineman/Electrician Regular Hours: Monday through Friday 7:00 a.m. - 4:30 p.m.	per Hour	\$93.40	\$80.00
6-2	Helper Regular Hours: Monday through Friday 7:00 a.m. - 4:30 pm.	per Hour	\$69.50	\$55.00
Equipment Only				
6-3	Service Truck	per Hour	\$42.60	\$50.00
6-4	Bucket Truck up to Fifty Feet (50')	per Hour	\$42.60	\$180.00
6-6	Crane	per Hour	\$64.60	\$255.00
6-6	Auger	per Hour	\$64.60	\$110.00
Subtotal Section 6			\$377.30	\$730.00
TOTAL BID			\$12,711.88	\$12,840.50