

**ITB 2018-124**

**TRAFFIC CONTROL DEVICES AND ASSOCIATED MATERIALS**

**BID COMPARISON**

| PRODUCT |         |  |                 | BIDDER                             |                        |
|---------|---------|--|-----------------|------------------------------------|------------------------|
|         |         |  |                 | Garden State Highway Products Inc. | Osburn Associates Inc. |
| ITEM #  | MUTCD # | DESCRIPTION                              | STANDARD SIZE   | UNIT PRICE                         | UNIT PRICE             |
| 1       | R1-1    | Stop (DG)                                | 30" x 30"       | \$34.03                            | \$61.74                |
| 2       | R1-1    | Stop (DG)                                | 36" x 36"       | \$49.52                            | \$88.92                |
| 3       | R1-2    | Yield (DG)                               | 30" x 30" x 30" | \$17.96                            | \$30.88                |
| 4       | R1-2    | Yield (DG)                               | 36" x 36" x 36" | \$22.44                            | \$44.46                |
| 5       | R1-3    | 3-Way Plate                              | 12" x 6"        | \$3.67                             | \$4.24                 |
| 6       | R1-4    | 4-Way Plate                              | 12" x 6"        | \$3.67                             | \$4.24                 |
| 7       | R1-4    | All-Way Plaque                           | 18" x 6"        | \$4.14                             | \$6.36                 |
| 8       | R1-6A   | Cross Walk                               | 12" x 36"       | \$13.18                            | \$25.44                |
| 9       | R2-1    | 25 mph                                   | 18" x 24"       | \$13.18                            | \$25.44                |
| 10      | R2-1    | 25 mph                                   | 24" x 30"       | \$24.97                            | \$42.40                |
| 11      | R2-1    | 30 mph                                   | 18" x 24"       | \$13.18                            | \$25.44                |
| 12      | R2-1    | 30 mph                                   | 24" x 30"       | \$24.97                            | \$42.40                |
| 13      | R2-1    | 35 mph                                   | 18" x 24"       | \$13.18                            | \$25.44                |
| 14      | R2-1    | 35 mph                                   | 24" x 30"       | \$24.97                            | \$42.40                |
| 15      | R2-1    | 40 mph                                   | 24" x 30"       | \$24.97                            | \$42.40                |
| 16      | R2-1    | 45 mph                                   | 24" x 30"       | \$24.97                            | \$42.40                |
| 17      | R2-1    | 50 mph                                   | 24" x 30"       | \$24.97                            | \$42.40                |
| 18      | R2-1    | 55 mph                                   | 24" x 30"       | \$24.97                            | \$42.40                |
| 19      | R2-5A   | Reduced Speed Ahead                      | 24" x 30"       | \$24.97                            | \$42.40                |
| 20      | R2-5C   | Speed Zone Ahead                         | 24" x 30"       | \$24.97                            | \$42.40                |
| 21      | R3-1    | No Right Turn (Symbolic)                 | 24" x 24"       | \$19.89                            | \$33.92                |
| 22      | R3-2    | No Left Turn (Symbolic)                  | 24" x 24"       | \$19.89                            | \$33.92                |
| 23      | R3-4    | No U-Turn (Symbolic)                     | 24" x 24"       | \$19.89                            | \$33.92                |
| 24      | R3-5A   | Only HIP B/W                             | 30" x 36"       | \$32.95                            | \$63.60                |
| 25      | R3-5L/R | Left/Right Only                          | 30" x 36"       | \$32.95                            | \$63.60                |
| 26      | R3-6L/R | Opt Left/Right Turn                      | 30" x 36"       | \$32.95                            | \$63.60                |
| 27      | R3-6LS  | Opt Left/Straight                        | 30" x 36"       | \$32.95                            | \$63.60                |
| 28      | R3-6RS  | Opt Right/Straight                       | 30" x 36"       | \$32.95                            | \$63.60                |
| 29      | R3-7C   | Lane Use Control (Center Must Turn Left) | 30" x 30"       | \$27.46                            | \$52.98                |
| 30      | R3-7L/R | Left/Right Lane Must Turn Left           | 30" x 30"       | \$27.46                            | \$52.98                |

| <b>BID COMPARISON (continued)</b> |                |   |                      |   |                               |
|-----------------------------------|----------------|---|----------------------|---|-------------------------------|
| <b>PRODUCT</b>                    |                |   |                      | <b>BIDDER</b>                             |                               |
|                                   |                |   |                      | <b>Garden State Highway Products Inc.</b> | <b>Osburn Associates Inc.</b> |
| <b>ITEM #</b>                     | <b>MUTCD #</b> | <b>DESCRIPTION</b>                          | <b>STANDARD SIZE</b> | <b>UNIT PRICE</b>                         | <b>UNIT PRICE</b>             |
| 31                                | R3-8           | Lane Use Control<br>(2 Lanes)               | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 32                                | R3-9A          | Two-Way Left Turn Only                      | 30" x 36"            | \$27.46                                   | \$63.60                       |
| 33                                | R3-9B          | Center Lane Left Turn Only                  | 24" x 36"            | \$26.36                                   | \$50.88                       |
| 34                                | R4-7           | Keep Right<br>(Symbolic)                    | 24" x 30"            | \$24.97                                   | \$42.40                       |
| 35                                | R4-7A          | Keep Right HIP B/W                          | 24" x 30"            | \$24.97                                   | \$42.40                       |
| 36                                | R4-7B          | Keep Right<br>(w/30 Degree Arrow)           | 24" x 30"            | \$24.97                                   | \$42.40                       |
| 37                                | R4-7B          | Keep Right                                  | 24" x 30"            | \$24.97                                   | \$42.40                       |
| 38                                | R4-8-3         | Keep Left<br>(w/30 Degree Arrow)            | 24" x 30"            | \$24.97                                   | \$42.40                       |
| 39                                | R4-18          | Keep Off Shoulder                           | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 40                                | R5-1           | Do Not Enter (DG)                           | 30" x 30"            | \$35.47                                   | \$61.75                       |
| 41                                | R6-1L/R        | One Way (Left/Right)                        | 36" x 12"            | \$13.18                                   | \$25.44                       |
| 42                                | R6-2L          | One Way (Left/Right)                        | 18" x 24"            | \$13.18                                   | \$25.44                       |
| 43                                | R6-3           | Divided Highway                             | 24" x 18"            | \$13.18                                   | \$25.44                       |
| 44                                | R6-3A          | Divided Highway                             | 24" x 18"            | \$13.18                                   | \$25.44                       |
| 45                                | R7-1           | No Parking Any Time                         | 18" x 24"            | \$13.18                                   | \$25.44                       |
| 46                                | R7-1L/R/D      | No Parking Any Time (Left/Right/Double)     | 18" x 24"            | \$13.18                                   | \$25.44                       |
| 47                                | R7-2A          | No Parking C93<br>(Symbol with Time)        | 12" x 18"            | \$8.12                                    | \$12.72                       |
| 48                                | R8-31          | No Parking Fire Lane                        | 12" x 18"            | \$8.12                                    | \$12.72                       |
| 49                                | R7-4L/R/D      | No Stopping or Standing (Left/Right/Double) | 12" x 18"            | \$8.12                                    | \$12.72                       |
| 50                                | R7-8           | Reserved Parking (w/Handicap Symbol)        | 12" x 18"            | \$8.12                                    | \$12.72                       |
| 51                                | R7-8           | No Loitering at Any Time (Red on White)     | 12" x 18"            | \$8.12                                    | \$12.72                       |
| 52                                | R7-8A          | Van Accessible                              | 12" x 9"             | \$4.14                                    | \$6.36                        |
| 53                                | R7-107BR       | No Parking Bus Stop                         | 12" x 24"            | \$8.79                                    | \$16.96                       |
| 54                                | R-8-1          | No Parking on Pavement                      | 24" x 30"            | \$24.97                                   | \$42.40                       |
| 55                                | R8-3A          | No Parking<br>(Symbol)                      | 24" x 24"            | \$19.89                                   | \$33.92                       |
| 56                                | R8-4           | Emergency Parking                           | 30" x 24"            | \$24.97                                   | \$42.40                       |
| 57                                | R8-7           | Emergency Stopping Only                     | 30" x 24"            | \$24.97                                   | \$42.40                       |
| 58                                | R11-2          | Road Closed                                 | 48" x 30"            | \$43.94                                   | \$84.00                       |
| 59                                | R11-2-1        | Bridge Closed                               | 48" x 30"            | \$43.94                                   | \$84.00                       |

| <b>BID COMPARISON (continued)</b> |                |                                  |                      |   |                               |
|-----------------------------------|----------------|----------------------------------|----------------------|---|-------------------------------|
| <b>PRODUCT</b>                    |                |                                  |                      | <b>BIDDER</b>                             |                               |
|                                   |                |                                  |                      | <b>Garden State Highway Products Inc.</b> | <b>Osburn Associates Inc.</b> |
| <b>ITEM #</b>                     | <b>MUTCD #</b> | <b>DESCRIPTION</b>               | <b>STANDARD SIZE</b> | <b>UNIT PRICE</b>                         | <b>UNIT PRICE</b>             |
| 60                                | R11-3A         | Road Closed - Local Traffic Only | 60" x 30"            | \$54.93                                   | \$106.00                      |
| 61                                | R11-3B         | Bridge Out – Local Traffic Only  | 60" x 30"            | \$54.93                                   | \$106.00                      |
| 62                                | R11-4          | Road Closed to Thru Traffic      | 60" x 30"            | \$54.93                                   | \$106.00                      |
| 63                                | R12-1          | Weight Limit                     | 12" x 18"            | \$8.12                                    | \$12.72                       |
| 64                                | R12-5          | Weight Limit w/Tons              | 30" x 36"            | \$32.95                                   | \$63.60                       |
| 65                                | R12-5          | Weight Limit w/Tons              | 24" x 30"            | \$24.97                                   | \$42.40                       |
| 66                                | R14-1          | Truck Route                      | 24" x 18"            | \$13.18                                   | \$25.44                       |
| 67                                | W1-1L/R        | Left/Right Turn                  | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 68                                | W1-2L/R        | Left/Right Curve                 | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 69                                | W1-3L/R        | Left/Right Reverse Turn          | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 70                                | W1-4L/R        | Left/Right Reverse Curve         | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 71                                | W1-5L/R        | Left/Right Winding Road          | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 72                                | W1-6           | Large Single Arrow               | 48" x 24"            | \$35.15                                   | \$67.84                       |
| 73                                | W1-7           | Large Double Arrow               | 48" x 24"            | \$35.15                                   | \$67.84                       |
| 74                                | W1-8           | Chevron Alignment (FYG)          | 18" x 24"            | \$18.96                                   | \$29.64                       |
| 75                                | W1-8           | Chevron Alignment (FYG)          | 30" x 30"            | \$39.52                                   | \$61.74                       |
| 76                                | W2-1           | Cross Road                       | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 77                                | W2-2           | Side Road                        | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 78                                | W2-3L/R        | 45 Degree Side Road Left/Right   | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 79                                | W2-4           | T Symbol                         | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 80                                | W2-5           | Y Symbol                         | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 81                                | W2-6           | Round About Symbol               | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 82                                | W2-6           | Round About Symbol               | 36" x 36"            | \$39.55                                   | \$76.32                       |
| 83                                | W3-1A          | Stop Ahead (Symbolic)            | 30" x 30"            | \$29.68                                   | \$52.98                       |
| 84                                | W3-1A          | Stop Ahead (Symbolic)            | 36" x 36"            | \$42.72                                   | \$76.32                       |
| 85                                | W3-2A          | Yield Ahead (Symbolic)           | 30" x 30"            | \$29.68                                   | \$52.98                       |
| 86                                | W3-2A          | Yield Ahead (Symbolic)           | 36" x 36"            | \$42.72                                   | \$76.32                       |
| 87                                | W3-3           | Signal Ahead                     | 30" x 30"            | \$28.29                                   | \$52.98                       |
| 88                                | W3-3           | Signal Ahead                     | 36" x 36"            | \$42.71                                   | \$76.32                       |
| 89                                | W3-5           | Speed Reduction Symbol           | 36" x 36"            | \$43.30                                   | \$76.32                       |
| 90                                | W3-5           | Speed Reduction Symbol           | 30" x 30"            | \$30.06                                   | \$52.98                       |
| 91                                | W4-1L/R        | Merge Left/Right                 | 30" x 30"            | \$27.42                                   | \$52.98                       |
| 92                                | W4-2R          | Pavement Width Transition        | 36" x 36"            | \$39.55                                   | \$76.32                       |
| 93                                | W4-2R          | Right Lane Ends                  | 36" x 36"            | \$39.55                                   | \$76.32                       |
| 94                                | W4-3L/R        | Left/Right Added Lane            | 36" x 36"            | \$39.55                                   | \$76.32                       |
| 95                                | W5-1           | Road Narrows                     | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 96                                | W5-2           | Narrow Bridge                    | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 97                                | W5-2A          | Narrow Bridge (Symbolic)         | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 98                                | W6-1           | Divided Highway Ends             | 36" x 36"            | \$39.55                                   | \$76.32                       |
| 99                                | W6-3           | Two-Way Traffic                  | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 100                               | W7-1           | Hill Sign                        | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 101                               | W7-1b          | (10) Pictured HIP B/Y            | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 102                               | W8-2           | DIP HIP B/Y                      | 30" x 30"            | \$27.46                                   | \$52.98                       |

| <b>BID COMPARISON (continued)</b> |                |  |                      |   |                               |
|-----------------------------------|----------------|--|----------------------|---|-------------------------------|
| <b>PRODUCT</b>                    |                |  |                      | <b>BIDDER</b>                             |                               |
|                                   |                |  |                      | <b>Garden State Highway Products Inc.</b> | <b>Osburn Associates Inc.</b> |
| <b>ITEM #</b>                     | <b>MUTCD #</b> | <b>DESCRIPTION</b>                     | <b>STANDARD SIZE</b> | <b>UNIT PRICE</b>                         | <b>UNIT PRICE</b>             |
| 103                               | W8-3A          | Pavement Ends (Symbolic)               | 36" x 36"            | \$39.55                                   | \$76.32                       |
| 104                               | W8-3           | Pavement Ends                          | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 105                               | W8-4           | Soft Shoulder                          | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 106                               | W8-5           | Slippery When Wet                      | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 107                               | W8-18          | Road May Flood                         | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 108                               | W9-1L/R        | Left/Right Lane Ends                   | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 109                               | W9-2L/R        | Lane Ends Merge Left/Right             | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 110                               | W11-1          | Bicycles                               | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 111                               | W11-2          | Pedestrian Area (FYG)                  | 30" x 30"            | \$39.52                                   | \$61.74                       |
| 112                               | W11-3          | Deer Crossing                          | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 113                               | W11-4          | Cattle Crossing                        | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 114                               | W11-5          | Tractor                                | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 115                               | W11-7          | Equestrian                             | 30" X 30"            | \$27.46                                   | \$52.98                       |
| 116                               | W11-8          | Fire Station                           | 36" x 36"            | \$39.55                                   | \$76.32                       |
| 117                               | W11-9          | Wheel Chair                            | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 118                               | W11-9          | Hearing Impaired Child                 | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 119                               | W11-10         | Truck Crossing (Symbolic)              | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 120                               | W15-1          | Play Ground                            | 36" x 36"            | \$39.55                                   | \$76.32                       |
| 121                               | W15-1          | Play Ground                            | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 122                               | W16-1          | Share the Road                         | 24" x 30"            | \$24.97                                   | \$42.40                       |
| 123                               | W16-1          | Share the Road (MOD)                   | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 124                               | W-16-1         | Share the Road HIP B/Y (MOD)           | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 125                               | W16-1          | Share the Road (MOD)                   | 24" x 24"            | \$19.89                                   | \$33.92                       |
| 126                               | W16-1          | Share the Road HIP B/Y (MUTCD)         | 18" x 24"            | \$13.18                                   | \$25.44                       |
| 127                               | W13-1          | 10 mph – 40 mph                        | 24" x 24"            | \$19.89                                   | \$33.92                       |
| 128                               | W13-1          | 10 mph – 40 mph                        | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 129                               | W14-1          | Dead End                               | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 130                               | W14-2          | No Outlet                              | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 131                               | W14-2          | Watch for Pedestrians                  | 36" x 36"            | \$39.55                                   | \$76.32                       |
| 132                               | W14-2          | No Outlet w/o Arrow                    | 18" x 10"            | \$5.86                                    | \$10.60                       |
| 133                               | W14-8          | New Traffic Pattern                    | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 134                               | W15-1          | Playground Sign (FYG)                  | 30" x 30"            | \$39.52                                   | \$61.74                       |
| 135                               | W15-1          | Playground Words (FYG)                 | 30" x 12"            | \$15.81                                   | \$24.70                       |
| 136                               | OM-3C          | Roundabout Chevron (ylw w/black lines) | 36" x 12"            | \$13.18                                   | \$25.44                       |
| 137                               | OM-3C          | To Traffic on Left (black on white)    | 36" x 24"            | \$26.36                                   | \$50.88                       |
| 138                               | W16-1          | Duck Crossing                          | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 139                               | W16-1          | Hazard Marker                          | 18" x 18"            | \$9.89                                    | \$19.08                       |
| 140                               | W16-1-1        | End of Road Marker                     | 18" x 18"            | \$9.89                                    | \$19.08                       |
| 141                               | W16-2L/R       | Left/Right Clearance Marker (OM-3L)    | 12" x 36"            | \$13.18                                   | \$25.44                       |
| 142                               | W16-6          | High Water                             | 36" x 36"            | \$39.55                                   | \$76.32                       |
| 143                               | W16-7P         | Diagonal Arrow (FYG)                   | 24" x 12"            | \$12.64                                   | \$19.76                       |
| 144                               | W16-8          | Advanced Street Name Plaque            | 36" x 12"            | \$13.18                                   | \$25.44                       |
| 145                               | W16-12         | Traffic Circle Plaque                  | 24" x 18"            | \$13.18                                   | \$25.44                       |
| 146                               | W17-1          | Speed Hump HIP B/Y                     | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 147                               | W41-1          | Border Only HIP B/Y                    | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 148                               | W42-8          | Hidden Entrance                        | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 149                               | W42-8          | Handicap Child                         | 24" x 24"            | \$19.89                                   | \$33.92                       |

| <b>BID COMPARISON (continued)</b> |                     |  |                      |   |                               |
|-----------------------------------|---------------------|--|----------------------|---|-------------------------------|
| <b>PRODUCT</b>                    |                     |  |                      | <b>BIDDER</b>                             |                               |
|                                   |                     |  |                      | <b>Garden State Highway Products Inc.</b> | <b>Osburn Associates Inc.</b> |
| <b>ITEM #</b>                     | <b>MUTCD #</b>      | <b>DESCRIPTION</b>                       | <b>STANDARD SIZE</b> | <b>UNIT PRICE</b>                         | <b>UNIT PRICE</b>             |
| 150                               | D4-1                | Parking (green on white)                 | 18" x 15"            | \$8.79                                    | \$15.90                       |
| 151                               | D4-1AR              | Parking w/Arrow (green on white)         | 18" x 15"            | \$8.79                                    | \$15.90                       |
| 152                               | D4-1AR              | Reserved Visitors (green on white)       | 18" x 15"            | \$8.79                                    | \$15.90                       |
| 153                               | S1-1                | School Advance Sign (FYG)                | 30" x 30"            | \$38.74                                   | \$61.74                       |
| 154                               | S1-1                | School Advance Sign (FYG)                | 36" x 36"            | \$55.79                                   | \$88.92                       |
| 155                               | S1-1                | School Bus Crossing                      | 30" x 30"            | \$27.46                                   | \$61.74                       |
| 156                               | S3-4                | School Bus Turn Around                   | 30" x 30"            | \$27.46                                   | \$61.74                       |
| 157                               | S3-1                | School Bus Stop Ahead                    | 30" x 30"            | \$28.27                                   | \$61.74                       |
| 158                               | S3-1                | School Bus Stop Ahead HIP F/Y (MOD)      | 30" x 30 "           | \$39.68                                   | \$61.74                       |
| 159                               | S4-1                | _____ a.m. to _____ p.m.                 | 30" x 12"            | \$11.73                                   | \$24.70                       |
| 160                               | S4-2                | When Children are Present                | 24" x 10"            | \$7.82                                    | \$16.47                       |
| 161                               | S4-3                | School (FYG)                             | 30" x 12"            | \$16.59                                   | \$24.70                       |
| 162                               | S4-3                | School (FYG)                             | 36" x 12"            | \$16.59                                   | \$29.64                       |
| 163                               | S4-4(2)             | Fines Double – School Hours              | 30" x 30"            | \$27.46                                   | \$61.74                       |
| 164                               | S4-4(5)             | Fines Double                             | 30" X 15"            | \$14.66                                   | \$30.88                       |
| 165                               | S4-5                | School Speed Reduction                   | 48" x 48"            | \$110.84                                  | \$158.08                      |
| 166                               | S4-5                | School Speed Reduction                   | 36" x 36"            | \$62.35                                   | \$88.92                       |
| 167                               | S5-1                | Pictured HIP F/Y B/W (MOD35)             | 24" x 48"            | \$55.42                                   | \$79.04                       |
| 168                               | S5-2                | End School Zone                          | 24" x 30"            | \$24.97                                   | \$42.40                       |
| 169                               | S5-2                | Drug Free School Zone                    | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 170                               | N-10                | No Thru Traffic                          | 18" x 24"            | \$13.18                                   | \$25.44                       |
| 171                               | N-11                | Slow Sign                                | 30" x 30"            | \$27.46                                   | \$52.98                       |
| 172                               | OM-3 L/R            | Yellow/Black Object Marker               | 12" x 36"            | \$13.18                                   | \$25.44                       |
| 173                               | OM-3-L/R            | Hearing Impaired Child in Area           | 30" x 30"            | \$27.46                                   | \$57.81                       |
| 174                               | S4-7P               | All Year - Fluorescent Yellow-Green      | 30" x 18"            | \$23.70                                   | \$37.05                       |
| 175                               | S4-7P               | All Year – Fluorescent Yellow-Green      | 24" x 12"            | \$6.32                                    | \$19.76                       |
| 176                               | S5-1                | School Photo Enforced Speed              | Standard             | \$57.66                                   | \$158.08                      |
| 177                               | N/A- Specialty Sign | Solar Powered Blinking Sign (Stop Ahead) | 30" x 30"            | \$1,480.00                                | No Bid                        |
| 178                               |                     | Begin County Maintenance                 | 12" x 12"            | \$5.89                                    | \$9.25                        |
| 179                               |                     | CCPT Bus Stop                            | 12" x 18"            | \$8.12                                    | \$13.88                       |
| 180                               |                     | End County Maintenance                   | 12" x 12"            | \$5.89                                    | \$9.25                        |
| 181                               |                     | No Dumping \$500 Fine                    | 24" x 18"            | \$14.60                                   | \$27.75                       |
| 182                               |                     | No Littering \$500 Fine                  | 18" x 24"            | \$14.60                                   | \$27.75                       |
| 183                               |                     | No Littering \$500 Fine                  | 24" x 30"            | \$24.32                                   | \$46.25                       |
| 184                               |                     | Private Property                         | 12" x 18"            | \$8.12                                    | \$13.88                       |
| 185                               |                     | No Trespassing                           | 12" x 18"            | \$8.12                                    | \$13.88                       |
| 186                               |                     | Private Road                             | 18" x 18"            | \$10.94                                   | \$20.81                       |
| 187                               |                     | No County Maintenance                    | 12" x 12"            | \$5.89                                    | \$9.25                        |
| 188                               |                     | Do Not Block Driveway, Black on White    | 24" x 30"            | \$24.32                                   | \$46.25                       |
| 189                               |                     | Otter Sign HIP B/Y                       | 30" x 30"            | \$30.41                                   | \$57.81                       |
| 190                               |                     | Otter Sign Y/B                           | 30" x 30"            | \$30.41                                   | \$57.81                       |
| 191                               |                     | Watch for Turning Vehicles HIP B/Y       | 36" x 36"            | \$43.78                                   | \$76.32                       |
| 192                               |                     | STOP/SLOW Paddle with 6' Staff           | 24"                  | \$59.32                                   | \$86.42                       |
| 193                               |                     | 9-Button Delineator (Sign)               | 18" x 18"            | \$11.30                                   | \$44.08                       |

| <b>BID COMPARISON (continued)</b>  |                |  |  |   |                               |
|--|----------------|--|--|---|-------------------------------|
| <b>PRODUCT</b>   |                |  |  | <b>BIDDER</b>                             |                               |
|  |                |  |  | <b>Garden State Highway Products Inc.</b> | <b>Osburn Associates Inc.</b> |
| <b>ITEM #</b>  | <b>MUTCD #</b> | <b>DESCRIPTION</b>                                   | <b>STANDARD SIZE</b>                                 | <b>UNIT PRICE</b>                         | <b>UNIT PRICE</b>             |
| 194  |                | Delineators (Yellow One Side) HI                     | 6" x 12"   | \$2.46                                    | \$4.24                        |
| 195  |                | 1.33 lb. Delineators Posts, Galvanized               | 7'   | \$9.89                                    | No Bid                        |
| 196  |                | Safety Hit Delineator                                | Safety Hit Delineator                                | \$29.65                                   | No Bid                        |
| 197  |                | Safety Hit Delineator                                | Safety Hit Delineator                                | \$29.65                                   | No Bid                        |
| 198  |                | Safety Hit Delineator                                | Safety Hit Delineator                                | \$29.65                                   | No Bid                        |
| 199  |                | High Visibility Fluorescent Cones with 2 Reflectives | High Visibility Fluorescent Cones with 2 Reflectives | \$13.87                                   | No Bid                        |
| 200  |                | High Visibility Fluorescent Cones with 2 Reflectives | High Visibility Fluorescent Cones with 2 Reflectives | \$16.92                                   | No Bid                        |
| 201  |                | Quick Disconnect Stop/Slow Paddles                   | Quick Disconnect Stop/Slow Paddles                   | \$61.89                                   | No Bid                        |
| 202  |                | Reflective Orange Roll Up Signs (Various Wording)    | Reflective Orange Roll Up Signs (Various Wording)    | \$99.94                                   | No Bid                        |
| 203  |                | 5012 SS, Sign Stands, Holds Sign 12" from Ground     | 5012 SS, Sign Stands, Holds Sign 12" from Ground     | \$93.86                                   | No Bid                        |
| 204  |                | Driveable Flexible Delineator (Roadmarker) - Yellow  | 66"  | \$14.60                                   | No Bid                        |
| 205  |                | Driveable Flexible Delineator (Roadmarker) Yellow    | 72"  | \$15.92                                   | No Bid                        |
| 206  |                | Driveable Flexible Delineator (Roadmarker) Yellow    | 78"  | \$17.25                                   | No Bid                        |
| <b>Street Name Signs, Blank, Green Sheeting, (Extruded Blade, Hi-Intensity Grade Sheeting)</b>       |                |  |  |   |                               |
| 207  |                |  | 24" x 9"   | \$12.14                                   | \$28.50                       |
| 208  |                |  | 30" x 9"   | \$15.18                                   | \$35.63                       |
| 209  |                |  | 36" x 9"   | \$18.21                                   | \$42.75                       |
| 210  |                |  | 42" x 9"   | \$21.24                                   | \$49.88                       |
| 211  |                |  | 48" x 9"   | \$24.28                                   | \$57.14                       |
| <b>Street Name Signs, Printed, Green Sheeting, (Extruded Blade, Hi-Intensity Prismatic Sheeting)</b> |                |  |  |   |                               |
| 212  |                |  | 24" x 9"   | \$16.12                                   | \$32.50                       |
| 213  |                |  | 30" x 9"   | \$20.17                                   | \$40.63                       |
| 214  |                |  | 36" x 9"   | \$24.40                                   | \$48.75                       |
| 215  |                |  | 42" x 9"   | \$28.23                                   | \$56.88                       |
| 216  |                |  | 48" x 9"   | \$32.27                                   | \$65.00                       |
| 217  |                | Post Cap, 2 3/8" Round                               | 5.25" Slot   | \$4.45                                    | \$4.50                        |
| 218  |                | Post Cap, Square                                     | 5.25" Slot   | \$4.45                                    | \$4.50                        |
| 219  |                | Post Cap, 2 3/8" Round                               | 12" Slot   | \$7.90                                    | \$9.50                        |
| 220  |                | Post Cap, Square                                     | 12" Slot   | \$7.90                                    | \$9.50                        |
| 221  |                | No Crossover Sign Holder                             | 5.25" Slot   | \$4.45                                    | \$4.50                        |
| 222  |                | Crossover Sign Holder                                | 12" Slot   | \$7.90                                    | \$9.50                        |
| 223  |                | Chevron Adjustable Brackets                          | N/A  | \$34.60                                   | \$26.00                       |

| <b>BID COMPARISON (continued)</b>  |                |                    |                      |   |                               |
|--|----------------|--------------------|----------------------|---|-------------------------------|
| <b>PRODUCT</b>   |                |                    |                      | <b>BIDDER</b>                             |                               |
|  |                |                    |                      | <b>Garden State Highway Products Inc.</b> | <b>Osburn Associates Inc.</b> |
| <b>ITEM #</b>  | <b>MUTCD #</b> | <b>DESCRIPTION</b> | <b>STANDARD SIZE</b> | <b>UNIT PRICE</b>                         | <b>UNIT PRICE</b>             |
| <b>Street Name Signs, Blank, White Sheeting, (Extruded Blade, Hi-Intensity Grade Sheeting)</b> |                |                    |                      |   |                               |
| 224  |                |                    | 24" x 9"             | \$12.14                                   | \$28.50                       |
| 225  |                |                    | 30" x 9"             | \$15.48                                   | \$35.63                       |
| 226  |                |                    | 36" x 9"             | \$18.21                                   | \$42.75                       |
| 227  |                |                    | 42" x 9"             | \$21.24                                   | \$49.88                       |
| 228  |                |                    | 48" x 9"             | \$24.28                                   | \$57.14                       |
| <b>TOTAL BASED ON QUANTITY OF ONE (1)</b>  |                |                    |                      | <b>\$7,237.69</b>                         | <b>\$9,888.34</b>             |