

**ITB 2018-095  
SCHOOL BALLFIELD MOWING**

| <b>BID COMPARISON</b>                    |                                                           |                         |                   |                                        |                         |                   |                                           |                         |                   |                                        |                         |                   |                                      |                         |                   |
|------------------------------------------|-----------------------------------------------------------|-------------------------|-------------------|----------------------------------------|-------------------------|-------------------|-------------------------------------------|-------------------------|-------------------|----------------------------------------|-------------------------|-------------------|--------------------------------------|-------------------------|-------------------|
| <b>Bidder</b>                            | <b>Patuxent Elementary and Appeal Elementary Red Area</b> |                         |                   | <b>St. Leonard Elementary Red Area</b> |                         |                   | <b>St. Leonard Elementary Yellow Area</b> |                         |                   | <b>Southern Middle School Red Area</b> |                         |                   | <b>Calvert Fair Grounds Red Area</b> |                         |                   |
|                                          | <b>Cost per Mowing</b>                                    | <b>Est. Annual Mows</b> | <b>Total Cost</b> | <b>Cost per Mowing</b>                 | <b>Est. Annual Mows</b> | <b>Total Cost</b> | <b>Cost per Mowing</b>                    | <b>Est. Annual Mows</b> | <b>Total Cost</b> | <b>Cost per Mowing</b>                 | <b>Est. Annual Mows</b> | <b>Total Cost</b> | <b>Cost per Mowing</b>               | <b>Est. Annual Mows</b> | <b>Total Cost</b> |
| McKenzie Contracting LLC                 | \$95.00                                                   | 29                      | \$2,755.00        | \$70.00                                | 29                      | \$2,030.00        | \$20.00                                   | 14                      | \$280.00          | \$90.00                                | 29                      | \$2,610.00        | \$110.00                             | 29                      | \$3,190.00        |
| Ivy Hill Land Services                   | \$87.50                                                   | 29                      | \$2,537.50        | \$60.50                                | 29                      | \$1,754.50        | \$10.00                                   | 14                      | \$140.00          | \$132.50                               | 29                      | \$3,842.50        | \$100.00                             | 29                      | \$2,900.00        |
| Honey Cove Lawn Care LLC                 | \$95.00                                                   | 29                      | \$2,755.00        | \$80.00                                | 29                      | \$2,320.00        | \$70.00                                   | 14                      | \$980.00          | \$105.00                               | 29                      | \$3,045.00        | \$120.00                             | 29                      | \$3,480.00        |
| Metropolitan Site & Safety Equipment LLC | \$130.65                                                  | 29                      | \$3,788.85        | \$100.50                               | 29                      | \$2,914.50        | \$100.50                                  | 14                      | \$1,407.00        | \$154.10                               | 29                      | \$4,468.90        | \$160.80                             | 29                      | \$4,663.20        |

| <b>BID COMPARISON (continued)</b>        |                                        |                         |                   |                                              |                         |                   |                                                 |                         |                   |                                              |                         |                   |                                                 |                         |                   |
|------------------------------------------|----------------------------------------|-------------------------|-------------------|----------------------------------------------|-------------------------|-------------------|-------------------------------------------------|-------------------------|-------------------|----------------------------------------------|-------------------------|-------------------|-------------------------------------------------|-------------------------|-------------------|
| <b>Bidder</b>                            | <b>Calvert Country School Red Area</b> |                         |                   | <b>Plum Point Middle/Elementary Red Area</b> |                         |                   | <b>Plum Point Middle/Elementary Yellow Area</b> |                         |                   | <b>Windy Hill Middle/Elementary Red Area</b> |                         |                   | <b>Windy Hill Middle/Elementary Yellow Area</b> |                         |                   |
|                                          | <b>Cost per Mowing</b>                 | <b>Est. Annual Mows</b> | <b>Total Cost</b> | <b>Cost per Mowing</b>                       | <b>Est. Annual Mows</b> | <b>Total Cost</b> | <b>Cost per Mowing</b>                          | <b>Est. Annual Mows</b> | <b>Total Cost</b> | <b>Cost per Mowing</b>                       | <b>Est. Annual Mows</b> | <b>Total Cost</b> | <b>Cost per Mowing</b>                          | <b>Est. Annual Mows</b> | <b>Total Cost</b> |
| McKenzie Contracting LLC                 | \$85.00                                | 29                      | \$2,465.00        | \$105.00                                     | 29                      | \$3,045.00        | \$50.00                                         | 14                      | \$700.00          | \$100.00                                     | 29                      | \$2,900.00        | \$15.00                                         | 14                      | \$210.00          |
| Ivy Hill Land Services                   | \$93.00                                | 29                      | \$2,697.00        | \$134.50                                     | 29                      | \$3,900.50        | \$30.00                                         | 14                      | \$420.00          | \$110.50                                     | 29                      | \$3,204.50        | \$10.00                                         | 14                      | \$140.00          |
| Honey Cove Lawn Care LLC                 | \$80.00                                | 29                      | \$2,320.00        | \$115.00                                     | 29                      | \$3,335.00        | \$80.00                                         | 14                      | \$1,120.00        | \$100.00                                     | 29                      | \$2,900.00        | \$30.00                                         | 14                      | \$420.00          |
| Metropolitan Site & Safety Equipment LLC | \$107.20                               | 29                      | \$3,108.80        | \$147.40                                     | 29                      | \$4,274.60        | \$93.80                                         | 14                      | \$1,313.20        | \$141.37                                     | 29                      | \$4,099.73        | \$40.20                                         | 14                      | \$562.80          |

| <b>BID COMPARISON (continued)</b>        |                                        |                         |                   |                                           |                         |                   |                                        |                         |                   |                                           |                         |                   |                                                |  |
|------------------------------------------|----------------------------------------|-------------------------|-------------------|-------------------------------------------|-------------------------|-------------------|----------------------------------------|-------------------------|-------------------|-------------------------------------------|-------------------------|-------------------|------------------------------------------------|--|
| <b>Bidder</b>                            | <b>Mt. Harmony Elementary Red Area</b> |                         |                   | <b>Mt. Harmony Elementary Yellow Area</b> |                         |                   | <b>Northern Middle School Red Area</b> |                         |                   | <b>Northern Middle School Yellow Area</b> |                         |                   | <b>Total Bid Based on Estimated Quantities</b> |  |
|                                          | <b>Cost per Mowing</b>                 | <b>Est. Annual Mows</b> | <b>Total Cost</b> | <b>Cost per Mowing</b>                    | <b>Est. Annual Mows</b> | <b>Total Cost</b> | <b>Cost per Mowing</b>                 | <b>Est. Annual Mows</b> | <b>Total Cost</b> | <b>Cost per Mowing</b>                    | <b>Est. Annual Mows</b> | <b>Total Cost</b> |                                                |  |
| McKenzie Contracting LLC                 | \$95.00                                | 29                      | \$2,755.00        | \$15.00                                   | 14                      | \$210.00          | \$45.00                                | 29                      | \$1,305.00        | \$25.00                                   | 14                      | \$350.00          | \$24,805.00                                    |  |
| Ivy Hill Land Services                   | \$104.00                               | 29                      | \$3,016.00        | \$27.00                                   | 14                      | \$378.00          | \$50.00                                | 29                      | \$1,450.00        | \$10.00                                   | 14                      | \$140.00          | \$26,520.50                                    |  |
| Honey Cove Lawn Care LLC                 | \$95.00                                | 29                      | \$2,755.00        | \$30.00                                   | 14                      | \$420.00          | \$50.00                                | 29                      | \$1,450.00        | \$30.00                                   | 14                      | \$420.00          | \$27,720.00                                    |  |
| Metropolitan Site & Safety Equipment LLC | \$130.65                               | 29                      | \$3,788.85        | \$40.20                                   | 14                      | \$562.80          | \$67.00                                | 29                      | \$1,943.00        | \$40.20                                   | 14                      | \$562.80          | \$37,459.03                                    |  |