

**ITB 2018-080  
 GROUNDS CARE SERVICES  
 PRINCE FREDERICK TOWN CENTER**

<b>BID COMPARISON</b>												
<b>A. SCHEDULED MOWING</b>												
<b>Bidder</b>	<b>1. Courthouse</b>			<b>2. Courthouse Banks</b>			<b>3. Duke Street Streetscape</b>			<b>4. Courthouse Square</b>		
	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>
Smallwood's Grounds Maintenance	\$45.00	35	\$1,575.00	\$40.00	17	\$680.00	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00
Honey Cove Lawncare LLC	\$42.00	35	\$1,470.00	\$38.50	17	\$654.50	\$40.00	35	\$1,400.00	\$42.00	35	\$1,470.00
Lasting Impressions Landscape	\$92.00	35	\$3,220.00	\$92.00	17	\$1,564.00	\$92.00	35	\$3,220.00	\$92.00	35	\$3,220.00

<b>SCHEDULED MOWING (continued)</b>												
<b>Bidder</b>	<b>5. Community Resources Bldg.</b>			<b>6. Courthouse Annex</b>			<b>7. County Services Plaza</b>			<b>8. Calvert House</b>		
	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>
Smallwood's Grounds Maintenance	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00	\$35.00	35	\$1,225.00
Honey Cove Lawncare LLC	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00	\$42.00	35	\$1,470.00	\$46.00	35	\$1,610.00
Lasting Impressions Landscape	\$184.00	35	\$6,440.00	\$92.00	35	\$3,220.00	\$184.00	35	\$6,440.00	\$92.00	35	\$3,220.00

<b>SCHEDULED MOWING (continued)</b>												
<b>Bidder</b>	<b>9. Calvert Pines Sr. Center</b>			<b>10. Health Services Center</b>			<b>11. Safe Harbor Shelter</b>			<b>12. Industrial Pond &amp; Right-of-Way</b>		
	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>
Smallwood's Grounds Maintenance	\$55.00	35	\$1,925.00	\$45.00	35	\$1,575.00	\$50.00	35	\$1,750.00	\$175.00	35	\$6,125.00
Honey Cove Lawncare LLC	\$42.00	35	\$1,470.00	\$45.00	35	\$1,575.00	\$57.50	35	\$2,012.50	\$150.00	35	\$5,250.00
Lasting Impressions Landscape	\$92.00	35	\$3,220.00	\$92.00	35	\$3,220.00	\$184.00	35	\$6,440.00	\$1,104.00	35	\$38,640.00

<b>SCHEDULED MOWING (continued)</b>												
<b>Bidder</b>	<b>13. Edward T. Hall Aquatic Center</b>			<b>14. Substance Abuse Treatment Facility</b>			<b>15. Old Calvert Middle School (North and South)</b>			<b>16. Linden House</b>		
	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>
Smallwood's Grounds Maintenance	\$60.00	35	\$2,100.00	\$45.00	35	\$1,575.00	\$145.00	35	\$5,075.00	\$60.00	35	\$2,100.00
Honey Cove Lawncare LLC	\$72.00	35	\$2,520.00	\$55.00	35	\$1,925.00	\$120.00	35	\$4,200.00	\$70.00	35	\$2,450.00
Lasting Impressions Landscape	\$184.00	35	\$6,440.00	\$92.00	35	\$3,220.00	\$736.00	35	\$25,760.00	\$92.00	35	\$3,220.00

<b>SCHEDULED MOWING (continued)</b>												
<b>Bidder</b>	<b>17. Fleet Maintenance, Transportation, and Special OPS</b>			<b>18. Kings Park (Boyd and Margaret Shields King Park)</b>			<b>19. The Phillips House</b>			<b>20. Harriet Elizabeth Brown Community Center</b>		
	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>
Smallwood's Grounds Maintenance	\$50.00	35	\$1,750.00	\$25.00	35	\$875.00	\$25.00	35	\$875.00	\$65.00	35	\$2,275.00
Honey Cove Lawncare LLC	\$40.00	35	\$1,400.00	\$60.00	35	\$2,100.00	\$35.00	35	\$1,225.00	\$87.00	35	\$3,045.00
Lasting Impressions Landscape	\$92.00	35	\$3,220.00	\$92.00	35	\$3,220.00	\$92.00	35	\$3,220.00	\$184.00	35	\$6,440.00

<b>SCHEDULED MOWING (continued)</b>	
<b>Bidder</b>	<b>SUBTOTAL A (ITEMS 1 THROUGH 20)</b>
Smallwood's Grounds Maintenance	\$38,480.00
Honey Cove Lawncare LLC	\$40,047.00
Lasting Impressions Landscape	\$136,804.00

<b>ON CALL MOWING</b>										
<b>Bidder</b>	<b>21. Old Calvert Middle School (Center)</b>			<b>22. Industrial Pond &amp; Right-of Ways (Aerial #7)</b>			<b>23. Prince Frederick Armory</b>			<b>SUBTOTAL B (ITEMS 21 THROUGH 23)</b>
	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	
Smallwood's Grounds Maintenance	\$100.00	12	\$1,200.00	\$45.00	12	\$540.00	\$40.00	12	\$480.00	\$2,220.00
Honey Cove Lawncare LLC	\$65.00	12	\$780.00	\$59.50	12	\$714.00	\$45.00	12	\$540.00	\$2,034.00
Lasting Impressions Landscape	\$312.00	12	\$3,744.00	\$208.00	12	\$2,496.00	\$208.00	12	\$2,496.00	\$8,736.00

<b>SUMMARY OF COSTS</b>			
<b>Bidder</b>	<b>SUBTOTAL A SCHEDULED MOWING (ITEMS 1 THROUGH 20)</b>	<b>SUBTOTAL B ON CALL MOWING (ITEMS 21 THROUGH 23)</b>	<b>TOTAL BASED ON ESTIMATED ANNUAL QUANTITIES</b>
Smallwood's Grounds Maintenance	\$38,480.00	\$2,220.00	\$40,700.00
Honey Cove Lawncare LLC	\$40,047.00	\$2,034.00	\$42,081.00
Lasting Impressions Landscape	\$136,804.00	\$8,736.00	\$145,540.00