

**ITB 2018-009  
 GROUNDS CARE SERVICES - COUNTYWIDE**

<b>BID COMPARISON</b>												
<b>A. SCHEDULED MOWING</b>												
<b>Bidder</b>	<b>1. BGE Ballfield</b>			<b>2. Southern Community Center</b>			<b>3. Island Creek School</b>			<b>4. St. Leonard Community Ctr. (Dowell House)</b>		
	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>
1 Smallwood's Grounds Maintenance	\$75.00	35	\$2,625.00	\$45.00	35	\$1,575.00	\$55.00	35	\$1,925.00	\$35.00	35	\$1,225.00
2 Honey Cove Lawn Care <sup>1</sup>	\$75.00	35	\$2,625.00	\$45.00	35	\$1,575.00	\$56.00	35	\$1,960.00	\$37.50	35	\$1,312.50
3 Tote-It, Incorporated	\$300.00	35	\$10,500.00	\$300.00	35	\$10,500.00	\$300.00	35	\$10,500.00	\$124.00	35	\$4,340.00
4 TBS Facility Services Group	\$250.00	35	\$8,750.00	\$150.00	35	\$5,250.00	\$200.00	35	\$7,000.00	\$95.00	35	\$3,325.00
5 R.H. Hilario's Landscaping	\$605.00	35	\$21,175.00	\$485.00	35	\$16,975.00	\$576.00	35	\$20,160.00	\$148.00	35	\$5,180.00

<b>A.. SCHEDULED MOWING (continued)</b>												
<b>Bidder</b>	<b>5. St. Leonard Recreation Area (Ballfields)</b>			<b>6. Nan's Cove</b>			<b>7. Broomes Island Community Center</b>			<b>8. Mt. Hope Community Center</b>		
	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>
1 Smallwood's Grounds Maintenance	\$55.00	35	\$1,925.00	\$45.00	35	\$1,575.00	\$55.00	35	\$1,925.00	\$65.00	35	\$2,275.00
2 Honey Care Lawn Care <sup>1</sup>	\$70.00	35	\$2,450.00	\$20.00	35	\$700.00	\$70.00	35	\$2,450.00	\$70.00	35	\$2,450.00
3 Tote-It Incorporated	\$300.00	35	\$10,500.00	\$65.00	35	\$2,275.00	\$124.00	35	\$4,340.00	\$65.00	35	\$2,275.00
4 TBS Facility Services Group	\$300.00	35	\$10,500.00	\$95.00	35	\$3,325.00	\$180.00	35	\$6,300.00	\$190.00	35	\$6,650.00
5 R.H. Hilario's Landscaping	\$422.00	35	\$14,770.00	\$135.00	35	\$4,725.00	\$375.00	35	\$13,125.00	\$483.00	35	\$16,905.00

<sup>1</sup> Bid cannot be considered as they hold the Grounds Care Services - Prince Frederick Town Center. In accordance with bid, no Contractor may hold both during any one period of time.

<b>A. SCHEDULED MOWING (continued)</b>												
Bidder	9. Hutchins Pond			10. Chesapeake Beach Railway Museum			11. North Beach Senior Center			12. Twin Shields Field		
	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total
1 Smallwood's Ground Maintenance	\$5.00	35	\$175.00	\$25.00	35	\$875.00	\$30.00	35	\$1,050.00	\$70.00	35	\$2,450.00
2 Honey Care Lawn Care <sup>1</sup>	\$82.00	35	\$2,870.00	\$32.00	35	\$1,120.00	\$42.00	35	\$1,470.00	\$87.00	35	\$3,045.00
3 Tote-It Incorporated	\$65.00	35	\$2,275.00	\$65.00	35	\$2,275.00	\$65.00	35	\$2,275.00	\$300.00	35	\$10,500.00
4 TBS Facility Services Group	\$120.00	35	\$4,200.00	\$80.00	35	\$2,800.00	\$80.00	35	\$2,800.00	\$200.00	35	\$7,000.00
5 R.H. Hilario's Landscaping	\$316.00	35	\$11,060.00	\$208.00	35	\$7,280.00	\$219.00	35	\$7,665.00	\$494.00	35	\$17,290.00

<b>A. SCHEDULED MOWING (continued)</b>												
Bidder	13. Sign - "Welcome to Calvert County"			14. Fairview Library			15. Solomons Beautification Area			16. St. Leonard Streetscape		
	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total	Price Per Mowing	Est. # of Annual Mows	Total
1 Smallwood's Ground Maintenance	\$45.00	35	\$1,575.00	\$50.00	35	\$1,750.00	\$170.00	35	\$5,950.00	\$55.00	35	\$1,925.00
2 Honey Cove Lawn Care <sup>1</sup>	\$32.00	35	\$1,120.00	\$42.00	35	\$1,470.00	\$200.00	35	\$7,000.00	\$55.00	35	\$1,925.00
3 Tote-It Incorporated	\$65.00	35	\$2,275.00	\$65.00	35	\$2,275.00	\$62.00	35	\$2,170.00	\$62.00	35	\$2,170.00
4 TBS Facility Services Group	\$80.00	35	\$2,800.00	\$110.00	35	\$3,850.00	\$110.00	35	\$3,850.00	\$120.00	35	\$4,200.00
5 R.H. Hilario's Landscaping	\$108.00	35	\$3,780.00	\$243.00	35	\$8,505.00	\$1,661.85	35	\$58,164.75	\$337.50	35	\$11,812.50

<sup>1</sup> Bid cannot be considered as they hold the Grounds Care Services - Prince Frederick Town Center. In accordance with bid, no Contractor may hold both during any one period of time.

<b>A. SCHEDULED MOWING (continued)</b>										
<b>Bidder</b>	<b>17. Calvert County Storage Facility</b>			<b>18. Solomons Comfort Station</b>			<b>19. St. Leonard Polling House</b>			<b>SUBTOTAL A (Items 1 through 19)</b>
	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	
1 Smallwood's Ground Maintenance	\$58.00	14	\$812.00	\$25.00	35	\$875.00	\$40.00	35	\$1,400.00	\$33,887.00
2 Honey Cove Lawn Care <sup>1</sup>	\$65.00	14	\$910.00	\$40.00	35	\$1,400.00	\$40.00	35	\$1,400.00	\$39,252.50
3 Tote-It Incorporated	\$75.00	14	\$1,050.00	\$62.00	35	\$2,170.00	\$62.00	35	\$2,170.00	\$86,835.00
4 TBS Facility Services Group	\$160.00	14	\$2,240.00	\$85.00	35	\$2,975.00	\$120.00	35	\$4,200.00	\$92,015.00
5 R.H. Hilario's Landscaping	\$429.00	14	\$6,006.00	\$108.00	35	\$3,780.00	\$121.50	35	\$4,252.50	\$252,610.75

<b>B. ON CALL MOWING</b>				
<b>Bidder</b>	<b>20. Old Head Start Facility</b>			<b>SUBTOTAL B (ITEM 18)</b>
	<b>Price Per Mowing</b>	<b>Est. # of Annual Mows</b>	<b>Total</b>	
1 Smallwood's Grounds Maintenance	\$30.00	12	\$360.00	\$360.00
2 Honey Cove Lawn Care <sup>1</sup>	\$40.00	12	\$480.00	\$480.00
3 Tote-It Incorporated	\$225.00	12	\$2,700.00	\$2,700.00
4 TBS Facility Services Group	\$95.00	12	\$1,140.00	\$1,140.00
5 R.H. Hilario's Landscaping	\$250.00	12	\$3,000.00	\$3,000.00

<sup>1</sup> Bid cannot be considered as they hold the Grounds Care Services - Prince Frederick Town Center. In accordance with bid, no Contractor may hold both during any one period of time.

	<b>Bidder</b>	<b>SUBTOTAL A SCHEDULED MOWING (ITEMS 1 THROUGH 19)</b>	<b>SUBTOTAL B ON CALL MOWING (ITEM 20)</b>	<b>TOTAL BASED ON ESTIMATED ANNUAL QUANTITIES</b>
1	Smallwood's Grounds Maintenance	\$33,887.00	\$360.00	\$34,247.00
2	Honey Cove Lawn Care <sup>1</sup>	\$39,252.50	\$480.00	\$39,732.50
3	Tote-It Incorporated	\$86,835.00	\$2,700.00	\$89,535.00
4	TBS Facility Services Group	\$92,015.00	\$1,140.00	\$93,155.00
5	R.H. Hilario's Landscaping	\$252,610.75	\$3,000.00	\$255,610.75

<sup>1</sup> Bid cannot be considered as they hold the Grounds Care Services - Prince Frederick Town Center. In accordance with bid, no Contractor may hold both during any one period of time.