

**BID TABULATION**  
**PRINTING OF VISITOR GUIDE**  
**CONTRACT - PURCH ITB 2017-050**  
**ECONOMIC DEVELOPMENT**

Bid Opening: Thursday, October 27, 2016 by 2:30 p.m.  
 County Services Plaza, 150 Main Street  
 Conference Room, Suite 102  
 Prince Frederick, Maryland 20678

Bidding Firm	Location	Option 1: Twenty (20)Pages	Option 2: Twenty (20)Pages w/Flood Gloss Aq/Var Cover only	Option 3: Twenty Four (24)pages	Option 4: Twenty Four (24) Pages w Flood Gloss AQ/Var Cover Only	Cost Per Change after Color Proof	Cost Per Change After Inpositio n Proof
1 Black Tie Productions	Cincinnati OH 45250	0.169	0.173	0.172	0.176	\$100.00/page	\$100.00/page
2 Chocklett Press, Inc.	Roanoke, VA 24012	0.14081	0.14257	0.15393	0.15598	\$25.00	\$25.00
3 Concept Printing Inc.	Nyack NY 10960	\$18,759	\$19,087 <sup>50</sup>	\$19,686 <sup>00</sup>	\$20,557 <sup>50</sup>	\$55.00	\$55.00
4 Creasey Printing Services *	Springfield, IL 62711	0.2321	0.2426	0.2633	0.2704	\$100/hr. \$25/pg.	\$100/hr. \$25/pg.
5 Graphic Authority Corp.	Coral Gables, FL 33146	\$27,510	\$27,810	\$27,560	\$27,960	\$25.00	\$25.00
6 Graphic Press Reproductions Inc.	Titusville, FL 32796	\$29,308	\$29,634	\$31,925	\$32,251	No Charge	No Charge
7 International Business Systems Inc. DBA IBS	King of Prussia, PA 19406	0.16554	0.16852	0.17236	0.17587	\$400 \$480	\$300 \$300
8 Mittera Group, Inc.	Des Moines, IA 50309	0.1880	0.1902	0.2062	0.2083	\$15/page	\$21/page
9 Moolight BPO	Bend, OR 97701	0.285	0.311	0.305	0.342	\$65/hr	\$65/hr
10 Nittany Valley Offset <i>21st Century Media News LLC</i>	State College, PA 16801	0.1527	0.1604	0.183	0.1981	\$20.00	\$20.00
11 Stephenson Printing Inc.	Alexandria, VA 22312	0.1885	0.1898	0.2126	0.2140	\$120/hr + \$15/cw post	\$120/hr. plus \$4.75 per page proof
12 Triangle Press	Harrisburg, PA 17112	0.177947	0.187944	0.18268	0.192527	\$55.00	\$55.00
13							

\* Tax exception - minimum order of 150,000 copies

Calvert County Government Representatives in Attendance:

*Charlotte Industries*  
*Leza Apple*  
*[Signature]*  
*Julia M. Davis*

Purchasing Office  
 Purchasing Office  
 Economic Development  
 Personnel