

**BID NUMBER - PURCH 2017-050
PRINTING OF VISITOR GUIDE**

BID COMPARISON - LOWEST TO HIGHEST							
Bidding Firm	Location	Option1: Twenty (20)PageS	Option 2: Twenty (20)Pages w/Flood Gloss Aq/Var Cover only	Option 3: Twenty Four (24)pages	Option 4: Twenty Four (24) Pages w Flood Gloss AQ/Var Cover Only	Cost Per Change after Color Proof	Cost Per Change After Inposition Proof
1 Chocklett Press, Inc.	Roanoke, VA 24012	\$0.140810	\$0.142570	\$0.153930	\$0.155980	\$25.00	\$25.00
2 21st Century Media News LLC dba Nittany Valley Offset	State College, PA 16801	\$0.152700	\$0.160400	\$0.183000	\$0.198100	\$20.00	\$20.00
3 International Business Systems Inc. DBA IBS Direct	King of Prussia, PA 19406	\$0.165540	\$0.168820	\$0.172360	\$0.175870	\$ 400/20pg,\$480/24pg.	\$200/20pg,\$300/24pg.
4 Black Tie Productions	Cincinnati OH 45250	\$0.169000	\$0.173000	\$0.172000	\$0.176000	\$100/page	\$100/page
5 Triangle Press	Harrisburg, PA 17112	\$0.177947	\$0.187794	\$0.182680	\$0.192527	\$55.00	55.00
6 Mittera Group, Inc.	Des Moines, IA 50309	\$0.188000	\$0.190200	\$0.206200	\$0.208300	\$15/page	\$15/page
7 Stephenson Printing Inc.	Alexandria, VA 22312	\$0.188500	\$0.189800	\$0.212600	\$0.214000	\$120/hr+\$15/color pr	\$130/hr + \$4.75 color pr
9 Moonlight BPO	Bend, OR 97701	\$0.285000	\$0.311000	\$0.305000	\$0.342000	\$65./hour	\$65./hour
8 Creasey Printing Services ¹	Springfield, IL 62711	\$0.232100	\$0.242600	\$0.263300	\$0.270400	\$100/hr. , \$25.00/pg.	\$100/hr.,\$ 25.00/pg.
10 Concept Printing Inc. ²	Nyack NY 10960	\$18,759.000000	\$19,087.500000	\$19,686.000000	\$20,557.500000	\$55.00	\$55.00
11 Graphic Authority Corp. ²	Coral Gables, FL 33146	\$27,510.000000	\$27,810.000000	\$27,560.000000	\$27,960.000000	\$25.00	\$25.00
12 Graphic Reproductions Inc. ²	Titusville, FL 32796	\$29,308.000000	\$29,634.000000	\$31,925.000000	\$32,251.000000	no charge	no charge

¹ Took exception: Minimum order of 150,000 copies. Per specifications minimum quantities not accepted.

² Bidders entered lump sum bids instead of required cost per piece.